

- Grantmaking: Make the most of your giving. --The Greater Cincinnati Foundation/ This clear tagline articulates the value of the foundation for donors considering an alternative way to give.
- Health & Sciences: Improving Life, One Breath at a Time --American Lung Association/ This unexpected focus on the breath-a core element of life--gets attention, and understanding.
- Human Services: When You Can't Do It Alone --Jewish Family & Children's Service of Sarasota-Manatee, Inc./ This tagline tells the story succinctly and powerfully: It's all about getting help when life becomes overwhelming. It makes a strong

emotional connection

- International, Foreign Affairs & National Security: Whatever it takes to save a child --U.S. Fund for UNICEF/UNICEF engages hearts and minds with its passionate focus on helping children. Who could turn down a request for a donation?
- Jobs & Workforce Development: All Building Starts With a Foundation --Building Future Builders/ Voters enjoyed the word play here: It adds depth of understanding without being glib.
- Religion & Spiritual Development: Grounded in tradition...Open to the Spirit --Memphis Theological Seminary (MTS)/ MTS conveys the two equally important halves of its values and curriculum in a way that makes you think about the connection.

Other

-- The Art of Active Aging -- EngAGE/ EngAGE surprises with the imagery of active aging and the use of the term "art" to describe the way it does its work.

-- Because facts matter. -- Oregon Center for Public Policy (OCPP)/ This tagline introduces the nature of OCPP's impact in Oregon and entices the reader or listener to find out more. Its value proposition -- the truth -- is particularly compelling at a time when facts are frequently disregarded in public debate.

==> The Nonprofit Tagline Survey The Getting Attention Nonprofit Tagline Survey, implemented December 2007 through January 2008, investigated styles, usage trends, what's working and what's not in nonprofit taglines based on data provided by 1,900 nonprofit communicators working in organizations across 11 vertical sectors and countless locations (mostly in the United States).

Participant organizations ranged from the Pulmonary Hypertension Association to the Bendigo (Australia) Figure Skating Club and the Oregon Center for Public Policy. Respondents held a variety of positions within their organizations, although marketers, fundraisers and executive directors were most strongly represented.

Survey findings including the 1,000+ nonprofit taglines submitted will be available in The Nonprofit Tagline Report, to be published in September.

==> For More Information on Award Winners and Survey Findings Download an advance copy of The Nonprofit Tagline Report at: http://www.gettingattention.org/nonprofit\_tagline\_report.html

## ==> About Getting Attention/Nancy Schwartz

The Getting Attention blog and e-newsletters (www.gettingattention.org) are no-charge, high-value sources of ideas, tactics, and tips for nonprofit communicators focused on helping their organizations succeed through effective marketing. Publisher and Editor Nancy Schwartz also provides nonprofit marketing services via Nancy Schwartz & Company (www.nancyschwartz.com)

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## 12 Nonprofits Honored for Exceptional Taglines: 2008 Getting Attention Nonprofit Tagline Awards



Just because you're a small nonprofit doesn't mean you can't have a powerful tagline for your organization, program or campaign. The 12 winning taglines in the 2008 Nonprofit Tagline Award Competition emphasize how powerfully taglines can work as a first step in branding or as a highly-effective tool to refresh a nonprofit's messaging, emphasize its commitment to its work and/or revive tired positioning.

The Getting Attention Nonprofit Tagline Awards program came about when so

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